Rapid Deployment Methodology

New Dynamic's D365 Rapid Deployment Methodology is a deployment approach proven successful for companies that:

- Are uncertain of how best to start a CRM initiative
- Seek immediate value from the robust out-of-the-box capabilities of Dynamics 365
- Have a need to deploy CRM for a smaller, predefined group
- Are not in immediate need of automating complex processes or integration with other systems

The D365 Rapid Deployment approach can help companies avoid:

- Significant deployment delays
- Lack of near-term ROI
- Blown budgets
- Poor adoption due to excessive complexity

Typical Rapid Deployment Tasks:

Requirements Refinement
- Gather technical requirement details and artifacts
- Provide data import template/formatting

System Configuration
- Provision environment and application instances
- Configure server-side synchronization and deploy App for Outlook
- Application user interface design
- Data Population
- Report Definition & Design
- Validation Process

Deployment
- Deliver end-user, administrator, and IT training
- Copy production instance to sandbox
- Provide roadmap for future Dynamics 365 enhancements

Typical Rapid Deployment Deliverables:

Deployed D365 environment for up to 10 users
- Opportunity pipeline management
- Centralized account and contact management
- Populated account and contact data from spreadsheets
- Activity management & collaboration
- Dashboards and customized list views

Delivered end user and admin training
- Two (2) four-hour training sessions
- One (2) two-hour administrator web training session

D365 Enhancement Roadmap document

Gold
Microsoft Partner

Microsoft